

Cover Sheet- (One Page Maximum)

Funder you are applying to: St. Francis Foundation
Legal Name of Applicant Organization: Pacific Pride Foundation

Contact Person & Title: David Selberg, Executive Director
Phone: 805-963-3636, Fax: 805-963-9086 Contact Person's Email: david@pacificpridefoundation.org
ext. 125

Program Name/Capital Request: HIV Services Program

Funds will pay for: Operating Costs of our HIV Services Program

Full Mailing Address: 126 East Haley Street, Suite A-11, Santa Barbara, CA 93101

Location(s) if different from above: _____

Executive Director: David Selberg Email: david@pacificpridefoundation.org

Fax: 805-963-9086 Phone: 805-963-3636, ext. 125

Website: www.pacificpridefoundation.org

Tax-exempt Status: {Most funders require 501(c)(3) status. Check this requirement before applying}
 501(c)(3) Granted Other: _____ Tax ID #: 95-3133613

Type of Request: Check with individual funders to determine the types of accepted grant requests.

Note: Check all that apply.
 General Support Program Support Seed Funding Research
 Capital Endowment Multi-Year Collaborative

This Grant Request: \$20,000 Of Total Budget: \$1,311,669


Funds will be used from: July 1, 2012 To: June 30, 2013


Total Organizational Budget -Current Year: \$2,126,425 Agency fiscal year begins: July 1

Summarize the organization's mission statement (two to three sentences):
The mission of Pacific Pride Foundation is: 1) to offer comprehensive health and social services, counseling, care, education, and advocacy to anyone at risk for, infected with, or affected by HIV/AIDS; and 2) to provide sociocultural services sensitive to the needs of the lesbian, gay, bisexual, and transgender communities.

Summarize your grant request (two to three sentences):
We are requesting \$20,000 to support Pacific Pride Foundation's HIV/AIDS Services Program for people living with or at risk for HIV/AIDS. Our services include case management, free groceries, housing assistance, emotional support, anonymous rapid HIV testing, and HIV prevention education.

Proposal Authorization: We certify that the information in this application is to the best of our knowledge true and accurate and is submitted with our Board of Directors'/Governing Body's full knowledge and endorsement:

Heather Stevenson, Chair  October 30, 2012
Name of Authorized Board/Governing Body Representative Title Signature Date

David Selberg, Executive Director  October 30, 2012
Name of Lead Staff Member (or 2nd Representative) Title Signature Date

Applicant Name: Pacific Pride Foundation

Proposal Narrative

Background (One page or less)

1. Your organization's history and accomplishments.

Pacific Pride Foundation (PPF) has been offering HIV/AIDS services to Santa Barbara County since 1984. With offices in Santa Barbara and Santa Maria, we have 12 full-time and 4 part-time employees and approximately 100 volunteers. We are the largest service provider between Los Angeles and San Francisco that helps people with HIV and their family members. Each year we serve approximately 390 people living with HIV and their families, plus an additional 2,800 people through our HIV testing and prevention education efforts. Between 2009 and 2011, PPF lost over \$700,000 in funding for HIV care and prevention due to state budget cuts. As a result of losing much of our HIV prevention services, we saw a 53 percent increase in HIV-positive tests since 2010. This resulted in a 37 percent increase in enrollment in our Case Management Program in 2010-11, and a 17 percent increase in 2011-12. Each year since the budget cuts it has been a struggle to raise the funding needed to keep our clients well cared for, making our current supporters more important than ever.

2. Your current programs and activities...

Our HIV Services Program includes case management and HIV prevention programs. Our case management staff offers assistance with adhering to complex medication regimens, help with public assistance paperwork, health assessments, free groceries, housing assistance, counseling, transportation to appointments, referrals to other services, and emotional support. All our services are available County-wide in both English and Spanish and are free. Our HIV prevention efforts include anonymous HIV-testing, HIV prevention education and presentations, and a County-approved syringe exchange program. More details about this program are in the Funding Request section.

3. Your organization's relationships – both formal and informal – with other organizations...

We work very closely with the County Public Health Department to provide direct medical and mental health services to people with HIV. Our relationship with the County is so positive that they have asked Pacific Pride to become the fiscal agent for Housing Opportunities for People with AIDS (HOPWA), a federal contract that flows through the State of Office of AIDS. The County is no longer able to administer this contract so they asked us to take it on and we agreed to do so. We also work with organizations such as the Neighborhood Clinics, Marian Medical Center, Cottage Hospital, Hospice of Santa Barbara, Family Service Agency, and the Santa Barbara Rape Crisis Center to provide health care and mental health services to our clients. We partner with the Food Bank of Santa Barbara County and Food from the Heart to provide groceries and hot meals to our clients. We work with the City Housing Authority to provide affordable housing. We do HIV testing in collaboration with organizations like the Council on Drug and Alcoholism, Casa Esperanza, UCSB Student Health Center, Rape Crisis Center, Good Samaritan Shelter in Santa Maria, Community Health Centers in North County, American Indian Health and Services, and various drug and alcohol treatment programs. However, PPF is the primary provider of HIV medical services and prevention education in the County.

Funding Request

1. What need or problem does your project work to address?

The HIV crisis in the United States is far from over. The latest estimates from the Centers for Disease Control (CDC) suggest that more than 56,000 Americans become infected each year—one person every 9½ minutes—and that more than one million people in this country are now living with HIV. The Santa Barbara County Public Health Department estimates that there are currently 2,500 HIV positive individuals residing in Santa Barbara County. Many of them are unaware of their infection and may unknowingly transmit the virus to others. The CDC reports that HIV testing is a critical component of prevention efforts, because when people learn they are infected, they can and do take steps to protect their own health and prevent HIV transmission to others. Because the majority of new sexually transmitted HIV infections are transmitted by those unaware of their infection, undiagnosed

infection remains a significant factor fueling the HIV epidemic. Thus, HIV testing and prevention education services are vital if we are going to keep HIV infection rates in Santa Barbara to a minimum. As it is, Santa Barbara County saw a 53 percent increase in new HIV infections in 2011 compared to 2010. This is in large part due to significant multiple funding cuts to HIV prevention programs that our agency experienced beginning in 2009. Although we recently received a contract through the State Office of AIDS to increase the number of HIV tests we do, we still have a long way to go until we are reaching everyone who is at risk for becoming infected with HIV. Because people are still becoming infected with HIV, the need for HIV care services is essential. This is especially true for low-income populations that do not have health insurance, which is the population that we serve.

2. In a short paragraph, tell us your organization's or program's goals and specific outcomes ...

Our 2012-13 goals for our case management services and our HIV prevention efforts are:

- At least 80 percent of our clients will experience greater physical and emotional health. This includes having good nutrition, stable housing, medical care, public benefits, the sense that others care about them, connections with others with HIV, and access to information that allows them to make informed decisions about their health and not spreading HIV to others.
- Reduce the number of new HIV infections in Santa Barbara County by providing 2,800 people with education and prevention services including HIV testing, County-sanctioned syringe exchange, and educational presentations.

3. Describe your project or the capital item requested...

We are requesting \$20,000 to support our HIV Services Program. Funds would be used for operating costs of HIV testing and prevention, as well as our case management services, described below:

Medical Case Management

Pacific Pride Foundation is a key piece of the HIV/AIDS care system in our County. The Public Health Department cannot do its work without us. The funding that the County receives from state and federal sources mandates that all clients have a case manager in order to avoid a crisis-based approach to healthcare. The County simply is not equipped to case manage over 200 HIV-positive clients. They have acknowledged that not only does PPF have the experience and expertise to do so, but that we can do so with greater financial efficiency than the County. Our case managers are familiar with community resources and serve as guides through the complicated systems that HIV-positive people have to negotiate. Our staff helps clients manage paperwork for public assistance programs and assists them with adhering to complex medication regimens. They also make sure clients receive health and nutritional assessments, housing assistance, mental health counseling, transportation to medical appointments, and referrals to other services. Emotional support is an important part of what our case managers do as well. Newly infected people tend to feel that their lives are over, and can suffer from shock and depression. Our case managers help them get professional help, and offer information and support that lets them know that they can live longer lives if they take care of themselves.

Treatment Helps Prevent HIV Transmission

A recent study by the National Institutes of Health found that treatment with antiviral medication reduces transmission rate by 96 percent. Because sexual transmission accounts for 80 percent of new HIV infections, this is a tremendous breakthrough for HIV prevention efforts. Doctors will likely begin starting HIV-positive people on medications as soon as possible. This highlights the importance of our nurse case manager, who ensures that clients adhere to their medication regimens and helps them manage the side effects so they stay on their medications successfully.

Necessities of Life Project Free Food Pantry

Because our clients are low-income, affording groceries can be a challenge. This is especially worrisome since good nutrition is extremely important in a HIV-positive person's ability to stay healthy and tolerate the side effects of medication. A key element of our case management services is our free food pantries in Santa Maria and Santa Barbara that provide our clients and their families with

60-75 percent of their weekly food needs. Clients can shop, for free, for items such as milk, bread, meat, fresh fruit and vegetables, personal care products, nutritional supplements, and over-the-counter medications. Delivery of grocery items, as well as transportation to and from the store on shopping days, is available to clients too ill to transport themselves. The NOLP offers the assistance of a registered dietitian who advises us on what types of food to keep in stock to help minimize rapid weight loss, nutrient malabsorption, and side effects of medications. While other pantry programs are available, the stigma of having AIDS and the specific nutritional demands of the disease make our pantries essential for our clients' physical and emotional wellness. Our case managers also use shopping days as a way to check in with clients on a weekly basis. The ability to meet with a large number of clients in one day is especially essential now that our staff has been so drastically reduced. We estimate that over 600 hours of case management occur during pantry hours annually.

Assistance for Families

Most of the help we provide to the HIV-positive person also benefits the spouse and children. Many times when we first meet our clients, their lives are in such turmoil that their children are not in school or have not received basic medical or dental care in years. We help address these issues by enrolling the children in school and connecting them with free services. At Christmas we give the children donated presents. Children also benefit from housing assistance, free groceries, and counseling. We provide HIV testing to spouses of our clients, as well as services when they get a positive result.

Who We Serve

In fiscal year 2011-12, Pacific Pride Foundation served 224 HIV-positive people plus their 164 dependents. This is a total of 388 people that were aided by our services. The populations we serve require a lot of assistance. They live in poverty, with an average annual income of just \$12,000. Most of them struggle with other problems besides HIV/AIDS. Over 35 percent have mental health issues; 40 percent have a substance abuse problem; and 25 percent are homeless or marginally housed upon entering the program. We are aware that it is still believed that HIV/AIDS affects mostly gay men. There is some truth to this, as 50 percent of those with HIV/AIDS in the United States are gay men. But other communities are affected by HIV as well. According to the Santa Barbara County Public Health Department, there has been a general increase in HIV infection among Latino residents, especially pregnant women and migrant farm workers. AIDS diagnoses among Latino men are three times greater than white men, and rates among Latina women are five times higher than white women. Women now comprise the fastest-growing population of new HIV infections in the United States.

HIV PREVENTION

PPF's current HIV prevention services include:

- **HIV Testing**: Each year, we perform approximately 1,500 HIV tests. About half of these are for high-risk people. We have an approximately one percent positive rate for high-risk populations. This year, we plan to increase the number of people we reach with HIV testing and information by partnering with two local organizations to do mobile testing. In the North County, we will be using the van from the Community Health Clinics to do mobile hepatitis C and HIV testing in Guadalupe, Santa Maria, Nipomo, Orcutt, and New Cuyama. We also will be using the Clinic on Wheels (COW) of American Indian Health and Services to do mobile hepatitis C and HIV testing of migrant field worker populations in Carpinteria and other areas.
- **Free Condoms**: Each year, we give away approximately 13,000 condoms. According to the World Health Organization, condoms are the best defense in preventing the spread of HIV.
- **HIV Education Presentations**: Each year we do approximately 60 presentations for 750 high-risk people in recovery programs and homeless shelters.
- **County-Approved Syringe Exchange**: Each year, we exchange approximately 85,000 syringes for 600 people. The Public Health Department reports that there have been no new HIV infections due to injection drug use in the last two years due to this program.

4. If this is request for General Support, what are your organization's most pressing needs?

N/A

5. How do you plan to evaluate the effectiveness or impact of the grant?

We will use the results of the County's annual case management client survey to measure our success at reaching our goal. The most recent survey was extremely positive, with the overwhelming majority of clients being very pleased with our services. Our Case Management staff, Executive Director, and Finance Director will evaluate the results of the survey to determine where we can make changes in order to better meet our clients' needs. In terms of HIV prevention, the County Public Health Department has told us that, due to our syringe exchange program, there have been no new cases of HIV infection due to injecting drugs. We will look to the County again this year to give us feedback on the success of this program. While we do not have the financial resources for a study to determine the specific impact of our other HIV prevention efforts at reducing HIV infection locally, we will assume that our efforts are having an impact based on general research showing that HIV prevention efforts work to decrease the incidence of HIV transmission. According to the CDC, "Scores of scientific studies have identified effective prevention interventions for numerous populations, and it is estimated that prevention efforts have averted more than 350,000 HIV infections in the United States to date."

6. Summarize the skills and relevant experience of key staff/volunteers...

Elizabeth Figueroa, Bilingual Nurse case Manager: Liz is a 2010 graduate of Santa Barbara City College's Nursing Program. Prior to becoming a nurse, Liz worked for 10 years for the County of Santa Barbara Public Health Department as a medical assistant. This enabled her to visit County clinics as well as homeless shelters throughout the County, giving her experience with homeless people and other high-needs populations. Liz worked for a couple of private doctors as a medical assistant and through this gained experience working with people with addiction issues. She completed a nursing internship at Santa Barbara Cottage Hospital which gave her experience in a hospital setting.

Cynthia Camacho, MFT, Bilingual Social Work Case Manager: Cynthia graduated from Colorado Christian University with a B.A. in Psychology and completed her Masters in Psychology, Marriage & Family Therapy from Chapman University in 2009. Cynthia coordinates our North County case management program, our Counseling & Recovery Department (including our Counseling Intern Program, as well as seeing individual clients), and our Youth Project Services. Cynthia has been with Pacific Pride since 2008.

Henry Meraz, MSW, South County Social Work Case Manager: Henry holds a Masters in Social Work from USC and has previously worked in substance abuse treatment and psychiatric social work in Los Angeles. Henry has been with Pacific Pride since 2011.

Ramiro Diaz, Bilingual North County Case Manager: Ramiro is responsible for case management for monolingual Spanish-speaking clients in the North County region. His clients tend to work in the fields, service industry/hotels, landscaping, etc. Ramiro has been with Pacific Pride since 2006 and before that worked with families and children as a drug and alcohol counselor. He also was a field worker for almost 20 years.

Santa Barbara County Public Health Department: PPF provides HIV/AIDS case management countywide as the exclusive subcontractor of the Public Health Department.

7. If full funding is not available through this request, what is the contingency plan?

If full funding is not available, we will continue to request funding from other sources. We have begun implementing a three-year plan to increase donations from individuals in order to balance our base of support. We are off to a solid start, with the 2011-12 fiscal year ending very well. We started that year with a \$170,000 budget deficit, but due to strong fundraising and donor development efforts, we ended the year only approximately \$3,000 in the red. This small deficit was easily covered our reserves.

List of Attachments
Pacific Pride Foundation

- List of Board of Directors
- Program Budget
- Organizational Financial Summary
- Organizational Balance Sheet
- IRS Tax Letter

**Pacific Pride Foundation
Board of Directors/Governing Body**

| Name | City | Affiliation/Profession | Board Position | Member Since |
|---------------------|---------------|--|-----------------------|---------------------|
| Heather Stevenson | Santa Barbara | Grant Writer and Parent Educator | Chair | 2005 |
| Marco Silva | Santa Barbara | Teacher | Vice Chair | 2008 |
| Sherry Stimatz | Santa Barbara | Event Planner/Consultant | Treasurer | 2008 |
| Jessa Riley | Santa Barbara | Graphic Designer | Secretary | 2008 |
| Reverend Mark Asman | Santa Barbara | Reverend, Trinity Episcopal Church | | 2002 |
| Ralph Barbosa | Santa Barbara | Program Administrator, S.B. County Public Health Department. | | 2012 |
| Auralee Bunch | Santa Barbara | Retired | | 2009 |
| Jennifer Drury | Santa Barbara | Attorney-at-Law | | 2010 |
| Michele Hock | Santa Barbara | Local Business Owner | | 2012 |
| Sean Noel | Santa Barbara | Purchasing Coord., S.B. Surgery Center | | 2012 |
| Katie Novo | Santa Maria | GRACE Liaison; Freelance Design and Marketing | | 2012 |
| Ethan Ragsdale | Santa Barbara | Police Officer, S.B. Police Dept. | | 2012 |
| Paul Rinaldi | Santa Barbara | Retired Financial Advisor, PPF Client | | 2011 |
| Jill Shalhoob | Santa Barbara | Local Business Owner | | 2005 |

How often does the Board / Governing Body meet? Monthly

The Foundation Roundtable: Common Grant Application Program Budget

Note: This form is not required for general organizational grant requests

Organization Name: Pacific Pride Foundation

Program name: HIV Services Program

Budget dates for grant period: 07/01/12- 06/30/13

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

| Source | Total Program(\$) | Pending (\$) | Secured (\$) | Notes |
|-----------------------------|------------------------|------------------------|----------------------|-------|
| Client Fees | \$ 5,000.00 | \$ 5,000.00 | | |
| Contract Income | \$ 541,957.84 | \$ 541,957.84 | | |
| Contract Medi-Cal | \$ 39,165.12 | \$ 39,165.12 | | |
| Donations | \$ 179,837.64 | \$ 179,837.64 | | |
| Donations Goods Received | \$ 328,000.00 | \$ 328,000.00 | | |
| Donations Services Received | \$ 500.00 | \$ 500.00 | | |
| Foundation Grants | \$ 217,208.40 | \$ 85,500.00 | \$ 131,708.40 | |
| TOTAL INCOME | \$ 1,311,669.00 | \$ 1,179,960.60 | \$ 131,708.40 | |

List the In-Kind (non-cash) contributions: Volunteer time, groceries

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, etc.

| Item | Total Program(\$) | This Request (\$) | Notes |
|-----------------------------------|------------------------|-------------------|-------|
| Direct Client Expenses | \$ 198,846.94 | * | |
| Donated Goods/Services | \$ 328,000.00 | | |
| Personnel | \$ 578,661.27 | | |
| Contract Labor | \$ 19,360.00 | | |
| Supplies/Printing/Postage | \$ 5,746.00 | | |
| Travel/Mileage | \$ 8,820.00 | | |
| Other Direct Operating | \$ 18,154.77 | | |
| Rent/Utilities | \$ 117,695.50 | | |
| Insurance | \$ 14,189.28 | | |
| Indirect Operating | \$ 5,552.24 | | |
| Temporary Restrictions to Revenue | \$ 16,643.00 | | |
| TOTAL EXPENSES | \$ 1,311,669.00 | \$ - | |
| NET PROFIT OR LOSS | \$ - | | |

2012

The Foundation Roundtable: Common Grant Application
Organization Financial Summary

Note: Check with each foundation to see if this form is required.

Organization Name: Pacific Pride Foundation

Fiscal Year Dates: July 1 - June 30

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

| Source | Prior Year's Actual (\$) 6/30/2012 | Annual Budget 2012 - 2013 | YTD Actual (\$) Sept. 30, 2012 |
|-------------------------------|------------------------------------|---------------------------|--------------------------------|
| Client Fees | \$ 4,779.00 | \$ 5,000.00 | \$ 990.00 |
| Contract Income | \$ 611,208.81 | \$ 625,248.00 | \$ 181,735.42 |
| Medi-Cal | \$ 37,928.70 | \$ 39,165.12 | \$ 8,703.36 |
| Donations | \$ 497,750.76 | \$ 667,573.49 | \$ 82,915.62 |
| Donated Good & Services | \$ 294,450.19 | \$ 328,500.00 | \$ 72,814.27 |
| Event Revenue | \$ 27,991.57 | \$ 19,750.00 | \$ 19,406.73 |
| Sponsorship | \$ 61,665.00 | \$ 32,300.00 | \$ 13,262.00 |
| Grants | \$ 583,465.00 | \$ 90,500.00 | \$ 53,400.00 |
| Interest Income | \$ 2,637.45 | \$ 3,304.00 | \$ 553.76 |
| Fiscal Agency Fee | \$ 60.00 | \$ - | \$ - |
| Gain on Disposition of Assets | \$ - | \$ - | \$ - |
| From prior year restricted | \$ 248,759.88 | \$ 315,084.62 | \$ 112,602.25 |
| TOTAL INCOME | \$ 2,370,696.36 | \$ 2,126,425.23 | \$ 546,383.41 |

List the In-Kind (non-cash) contributions: Donated Groceries and Volunteer Services

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, etc.

| Item | Prior Year's Actual (\$) 6/30/2012 | Annual Budget 2012 - 2013 | YTD Actual (\$) Sept. 30, 2012 |
|-------------------------------|------------------------------------|---------------------------|--------------------------------|
| Direct Client | \$ 532,533.04 | \$ 558,520.00 | \$ 141,467.85 |
| Personnel | \$ 815,407.66 | \$ 951,460.77 | \$ 233,773.86 |
| Fundraising | \$ 218,871.20 | \$ 249,725.00 | \$ 22,222.83 |
| Contract labor | \$ 57,546.62 | \$ 33,860.00 | \$ 8,073.68 |
| Legal | \$ 193.44 | \$ 250.00 | \$ - |
| Office Supplies | \$ 9,860.95 | \$ 10,025.00 | \$ 3,039.46 |
| Postage & Shipping | \$ 9,927.19 | \$ 10,100.00 | \$ 3,825.25 |
| Printing & Copying | \$ 12,437.73 | \$ 12,350.00 | \$ 5,147.05 |
| Travel, Auto, Mileage | \$ 15,945.35 | \$ 17,000.00 | \$ 4,706.81 |
| Other Direct Operating | \$ 56,058.40 | \$ 62,823.64 | \$ 30,747.11 |
| Property Rent | \$ 127,239.72 | \$ 127,416.80 | \$ 33,822.00 |
| Telephone & Utilities | \$ 23,926.06 | \$ 24,700.00 | \$ 6,844.84 |
| Insurance | \$ 15,913.47 | \$ 19,488.44 | \$ 6,096.34 |
| Other Indirect Operating | \$ 12,776.11 | \$ 13,500.00 | \$ 2,431.97 |
| Restrictions for future years | \$ 465,321.51 | \$ 35,205.58 | \$ 2,843.57 |
| TOTAL EXPENSES | \$ 2,373,958.45 | \$ 2,126,425.23 | \$ 505,042.62 |
| NET PROFIT OR LOSS | \$ (3,262.09) | \$ - | \$ 41,340.79 |

| | | | |
|------------------------|-------------|------|------|
| Total Capital Expenses | \$ 4,350.00 | \$ - | \$ - |
|------------------------|-------------|------|------|

i.e., computers, vehicles, building improvements, etc.

Explanatory Notes:

2011

The Foundation Roundtable: Common Grant Application
Organization Balance Sheet Summary

Note: Check with each foundation to see if this form is required.

| ASSETS | MOST CURRENT (\$) | | PRIOR YEAR CLOSE (\$) | |
|-------------------------------------|-------------------|--------------|-----------------------|--------------|
| | | 9/30/2012 | | 6/30/2012 |
| Current Assets | | | | |
| Cash and Equivalents | \$ | 358,905.02 | \$ | 482,361.38 |
| Accounts Receivable | \$ | 180,223.67 | \$ | 124,581.92 |
| Prepaid Expenses | \$ | 90,233.48 | \$ | 51,108.19 |
| Inventory | \$ | 2,307.96 | \$ | 14,940.58 |
| Grants/Pledges Receivable | \$ | 62,900.00 | \$ | 72,000.00 |
| Other: | | | | |
| Fixed assets (Net) | | | | |
| Property | \$ | - | \$ | - |
| Buildings | \$ | - | \$ | - |
| Equipment | \$ | 20,661.80 | \$ | 22,432.96 |
| Investments | | | | |
| Endowments | \$ | - | \$ | - |
| Other: TBD Board Restricted | \$ | 430,689.97 | \$ | 429,780.95 |
| TOTAL ASSETS | \$ | 1,145,921.90 | \$ | 1,197,205.98 |
| | | | | |
| LIABILITIES | | | | |
| Current Liabilities | | | | |
| Accounts Payable | \$ | 58,727.94 | \$ | 27,323.49 |
| Accrued Expenses | \$ | 67,295.15 | \$ | 82,298.54 |
| Long Term Debt (Current Port | \$ | - | \$ | - |
| Short Term Debt | \$ | - | \$ | - |
| Other: | \$ | - | \$ | - |
| Long Term Debt (over a year) | | | | |
| Loan | \$ | - | \$ | - |
| Other: | \$ | - | \$ | - |
| TOTAL LIABILITIES | \$ | 126,023.09 | \$ | 109,622.03 |
| | | | | |
| NET ASSETS | \$ | 1,019,898.81 | | |
| Unrestricted | | | \$ | 189,680.53 |
| Temporarily Restricted | | | \$ | 897,903.42 |
| Permanently Restricted | | | \$ | - |
| TOTAL LIABILITIES | | | | |
| AND NET ASSETS | \$ | 1,145,921.90 | \$ | 1,197,205.98 |

Internal Revenue Service

Department of the Treasury

District
Director

300 N. Los Angeles Street, MS 7043
Los Angeles, CA 90012

The Pacific Pride Foundation
126 E. Haley Street #A-17
Santa Barbara, CA 93101-2342

Person to Contact: Stephen M. Klopp

Telephone Number: 213-894-2289

Refer Reply to: EO 042397

Date: APR 23 1997

re:#95-3133613

Dear Taxpayer:

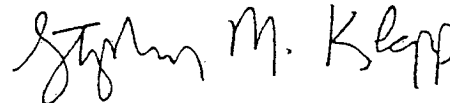
This letter is in response to your request for a copy of the determination letter for the above named organization.

Our records indicate this organization was recognized to be exempt from Federal Income Tax in January 1978 as described in Internal Revenue Code Section 501(c)(3). It is further classified as an organization that is not a private foundation as defined in Section 509(a) of the Code, because it is an organization described in Section 170(b)(1)(A)(vi).

The exempt status for the determination letter issued in January 1978 continues to be in effect.

If you need further assistance, please contact our office at the above address or telephone number.

Sincerely,



Disclosure Assistant