

Funder you are applying to: St. Francis Foundation
Legal Name of Applicant Organization: Foodbank of Santa Barbara County
Contact Person & Title: Suzanne Wedow, Grants Manager
Phone: 805.967.5741 x 107 Contact Person's Email: swedow@foodbanksbc.org

Program Name/Capital Request: Feed the Future
Funds will pay for: Curriculum development and program delivery services
Full Mailing Address: 4554 Hollister Ave. Santa Barbara, Ca 93110
Location(s) if different from above: 1525 State St., Santa Barbara, CA 93101, Education/Admin. Office
Executive Director: Erik Talkin Email: etalkin@foodbanksbc.org
Fax: _____ Phone: 805.967.5741 x 100
Website: www. Foodbanksbc.org

Tax-exempt Status: {Most funders require 501(c)(3) status. Check this requirement before applying}
 501(c)(3) Granted Other: _____

Type of Request: Check with individual funders to determine the types of accepted grant requests.

Note: Check all that apply.

General Support Program Support Seed Funding Research
 Capital Endowment Multi-Year Collaborative

This Grant Request: \$25,000 Of Total Budget: \$354,510.00
Funds will be used from: 5/1/2013 To: 4/30/2014
Total Organizational Budget -Current Year: \$2,849,381 Agency fiscal year begins: 7/1

Summarize the organization's mission statement (two to three sentences):

The mission of the Foodbank is to provide nourishment to those in need by acquiring and distributing safe nutritious foods via local agencies and providing education to solve hunger and nutrition problems in Santa Barbara County. The Foodbank acts as an immediate provider of hunger-relief and long term preventative health measures through good nutrition and food literacy training.

Summarize your grant request (two to three sentences):

The Foodbank will expand three children's programs that combine food literacy and healthy food distribution strategies to help improve nutrition and healthy food choices: Food Literacy in Pre-school, Kid's Farmers Market and Picnic in the Park. Healthy fruits and vegetables are heavily emphasized in these programs in order to improve food security through the use of healthy foods for positive health.

Proposal Authorization: We certify that the information in this application is to the best of our knowledge true and accurate and is submitted with our Board of Directors'/Governing Body's full knowledge and endorsement:

Name of Authorized Board/Governing Body Representative Title Signature Date

Name of Lead Staff Member (or 2nd Representative) Title Signature Date

Applicant name: Foodbank of Santa Barbara County

Board of Directors/Governing Body

Directions: Attach additional sheets if necessary.

Name	City	Affiliation/Profession	Board Position	Yrs. of Service
George Thurlow	Santa Barbara 93110	UCSB Vice Chancellor	Chair	3
Melissa Petersen	Santa Ynez	CPA/nonprofit auditor	Vice-Chair	3
Debbie Adam	Santa Maria 93455	Bus. Owner Produce Industry	Secretary	2
Dr. John LaPuma	Santa Barbara 93101	Physician/ Chef MD	Director	1
Frank Abatemarco	Santa Barbara 93108	Realtor/Sotheby Int'l	Director	5
Allan Ghitterman	Santa Barbara 93110	Attorney	Director	4
Peter Brown	Santa Barbara 93101	Shareholder: Brownstein, Hyatt, Farber & Schreck	Director	2
Jim Stollberg	Santa Maria	Owner, Maverick Farming	Director	3
Paul Visueta	Santa Barbara	Banking/Rabo Bank	Director	2
Kathleen Choal	San Luis Obispo	Broadcast TV executive	Director	1
Carla rosin	Santa Barbara	Agriculture Volunteer	Director	<1 yr.
Russell Steiner	Santa Barbara	Retired business owner	Director	<1 yr.

How often does the Board / Governing Body meet? 4th Weds. Of alternate months

Applicant name: Foodbank of Santa Barbara County

Program or Capital Budget

Note: This form is not required for general support grant requests.

Organization Name: Foodbank of Santa Barbara County
 Program Name/Capital Request: Feed the Future Initiative
 Budget dates for grant period: July 1, 2013-June 30, 2014
 Typically, total program income equals pending income+ secured income.

NOTE:

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

Source	Total Program (\$)	Pending (\$)	Secured (\$)	Notes
Santa Barbara Fdn	50000		50,000	
Orfalea Fdn	35000		35,000	
Williams Corbett	35000	35,000		
Ray & Ida Eagle FDN	15000		15,000	
Mark & Dorothy Smith FDN	25000		25,000	
Woods Family FDN	15000		15,000	
St. Francis FDN	25000	25,000		
Foodbank Operating Funds	254,510			
TOTAL INCOME	354,510	60,000	140,000	

List the In-Kind (non-cash) contributions:

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, capital items, etc.

Item	Total Program (\$)	This Request (\$)	Notes
Food Literacy in Pre School	51,940	10,000	Food=15,000;staff=19,440 incl. benefits;training supplies 10,000;transportation & insurance 1,500, other \$600
Kid's Farmers Market	108,283	10,000	Food=80,850; staff=21,933; equipment=5,500
Picnic in the Park	194,287	5,000	Food=\$125,000; equipment =7,500; promotion=2,000;vehicle leases=2,600; staff 54,347 includes benefits(warehouse staff, drivers, &site staff); other=2,000
	345,510	25,000	

Applicant name: Foodbank of Santa Barbara County

Organization Financial Summary

Note: Check with each funder to see if this form is required.

Organization Name: Foodbank of Santa Barbara County

Fiscal Year Dates 7/1/2012-6/30/2013

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

Source	Prior Year's Actual (\$) [6/30/12]	Projected 2013 Annual Budget (\$)	YTD Actual (\$) [12/31/2012]
Unrestricted contributions	1,732,305	1,869,826	1,133,989
Revenue-Fdns./Govt.	1,224,434	1,123,144	428,576
Earned Revenues	483,139	709,055	287,773
Special Events	294,884	395,415	389,536
Miscellaneous	10,243	16,300	3,135
TOTAL INCOME	3,745,005	4,113,740	2,243,009

List the In-Kind (non-cash) contributions:

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, etc.

Item	Prior Year's Actual (\$) [6/30/12]	Annual 2013 Budget (\$)	YTD Actual (\$) [12/31/2012]
Food Purchases	850,242	1,106,707	337,491
Salaries and related expenses	1,915,033	1,868,570	1,000,607
Professional and Contract Svcs.	138,262	121,706	98,673
Warehouse Services	189,329	240,491	96,737
General Office Expenses	126,941	139,677	65,621
Utilities	73,289	76,250	41,359
Travel and Marketing Expenses	85,487	59,820	33,876
Fundraising Expenses	211,648	207,500	146,603
Insurance, Dues & Misc.	67,363	67,118	23,087
Marketing Dev. & Materials	10,567	1,680	587
Business Expenses	68,722	66,462	33,924
TOTAL EXPENSE	\$3,736,883	\$3,955,981	1,878,565
NET PROFIT OR LOSS	8,122	157,759	364,444

Value of donated vehicles	10,763,787	\$	4,635,290
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i.e., computers, vehicles, building improvements, etc.

Explanatory notes:

Organization Balance Sheet Summary

Note: Check with each funder to see if this form is required.

ASSETS	MOST CURRENT (\$) [6/30/2012]	PRIOR YEAR CLOSE (\$) [12/31/2012]
Current Assets		
Cash and Equivalents	280,034	819,303
Accounts Receivable	72,351	96,121
Prepaid Expenses	13,758	861
Inventory	477,284	648,227
Grants/Pledges Receivable	441,005	235,000
Other	223,815	334,244
TOTAL ASSETS	4,259,205	4,899,908
LIABILITIES		
Current Liabilities		
Accounts Payable	177,004	92,859
Accrued Expenses		
Long Term Debt (Current Portion)		
Short Term Debt		
Deferred Revenue	20,692	20,692
Long Term Debt (over a year)		
Loan		
Other		\$0.00
TOTAL LIABILITIES	197,696	258,726
Net Assets		
Unrestricted	3,556,116	3,905,668
Temporarily Restricted	500,014	729,930
Permanently Restricted	5,379	5,584
TOTAL LIABILITIES AND NET ASSETS	4,259,205	4,899,908