

March 22, 2012

Ms. Debbie Cloud
The Saint Francis Foundation
2323 De La Vina St., Ste. 104
Santa Barbara, CA 93105

Dear Ms. Cloud,

Surgical Eye Expeditions (SEE) International is extremely grateful for the generous support of the Saint Francis Foundation since 2006. Your continued generosity has greatly facilitated our work towards a common goal that our organizations share: improving the welfare of Santa Barbara residents in need.

The Santa Barbara Vision Care Program (SBVCP) is a vital piece of health care support for low-income, uninsured children and adults in our community. As the cost of living and health care rises, many families can no longer afford vision care. The SBVCP is the only program in Santa Barbara County providing comprehensive vision screening, diabetic retinopathy screenings, eyeglass distribution, community education and eye surgery at no cost to the patient.

We would like to respectfully request a grant from the Saint Francis Foundation in the amount of \$10,000 to help us reach approximately 1,300 men, women and children this year. With your foundation's help, people waiting for vision care, which would otherwise remain out of reach, will be helped.

In 2011, we served 1,324 patients, twenty of whom received much needed surgeries. In addition, the SBVCP began an official partnership with the Santa Barbara Department of Public Health, a collaboration that will increase our capacity to reach patients at risk for or suffering from diabetic retinopathy, a potentially blinding complication of diabetes. This work is expanding the SBVCP substantially.

The support of like-minded foundations and individuals is absolutely essential to the sustainability of SBVCP and to our ability to increase access to vision care in Santa Barbara County. Better vision will empower our patients to continue to build better lives for themselves and their families.

On behalf of SEE International and the children and adults we are so privileged to serve, thank you for your past support and your consideration of this request.

Sincerely,

Bill Dutton, Interim Executive Director
bill@seeintl.org
(805) 963-3303

Cover Sheet- (One Page Maximum)

Funder you are applying to: The Saint Francis Foundation
Legal Name of Applicant: Surgical Eye Expeditions (SEE) International, Inc.
Organization: _____

Contact Person & Title: Bill Dutton, Interim Executive Director
Phone: (805) 963-3303 Fax: (805) 965-3564 Contact Person's Email: bill@seeintl.org

Program Name/Capital Request: Santa Barbara Vision Care Program (SBVCP)

Funds will pay for: Maintenance of weekly vision screenings and up to 25 eye surgeries

Full Mailing Address: 6950 Hollister Ave, Suite 250, Santa Barbara, CA 93117

Location(s) if different from above: _____

Executive Director: Bill Dutton Email: bill@seeintl.org

Fax: (805) 965-3564 Phone: (805) 963-3303

Website: www.seeintl.org
:

Tax-exempt Status: {Most funders require 501(c)(3) status. Check this requirement before applying}
 501(c)(3) Granted Other: _____ Tax ID Number: 31-1682275

Type of Request: Check with individual funders to determine the types of accepted grant requests.

Note: Check all that apply.

General Support Program Support Seed Funding Research
 Capital Endowment Multi-Year Collaborative

This Grant Request: \$10,000 Of Total Budget: \$152,770

Funds will be used from: 1/1/2012 To: 12/31/2012


Total Organizational Budget -Current Year: \$1,225,716.00 Agency fiscal year begins: 1/1

Summarize the organization's mission statement (two to three sentences):
Surgical Eye Expeditions (SEE) International is a nonprofit, humanitarian organization that provides sustainable medical, surgical, and educational services by volunteer ophthalmic surgeons with the objectives of restoring sight and preventing blindness to disadvantaged blind individuals worldwide. The Santa Barbara Vision Care Program (SBVCP) provides free, comprehensive eye examinations, as well as surgery in some cases, to financially disadvantaged Santa Barbara community members.

Summarize your grant request (two to three sentences):

SEE International respectfully requests \$10,000 to help fund the SBVCP to provide comprehensive eye examinations, diabetic retinopathy screenings, eyeglasses, medications, and sight-restoring surgeries to low-income residents of Santa Barbara County that do not qualify for insurance.

Proposal Authorization: We certify that the information in this application is to the best of our knowledge true and accurate and is submitted with our Board of Directors'/Governing Body's full knowledge and endorsement:

Scott Groff, Chairman of the Board			03/20/2012
Name of Authorized Board/Governing Body Representative	Title	Signature	Date
Bill Dutton, Interim Executive Director			03/20/2012
Name of Lead Staff Member (or 2nd Representative)	Title	Signature	Date

Proposal Narrative : Surgical Eye Expeditions (SEE) International

History and Accomplishments

Incorporated into a nonprofit in 1974, Surgical Eye Expeditions (SEE) International was founded by Harry S. Brown, M.D., F.A.C.S. with the mission to link the skills and humanitarian concern of eye surgeons with the curable blind who have neither the financial means nor access to necessary surgery and care. With volunteer ophthalmologic surgeons' generous donation of time and services, SEE International has screened approximately 3.2 million patients and completed more than 400,000 surgeries worldwide, providing educational and medical services to underserved communities as well. SEE International's sight-restoring care empowers individuals to return to actively participating in and contributing to life and society.

After more than a decade establishing vision care programs overseas, SEE International became aware of and increasingly concerned about an overwhelming number of people at risk for blindness and visual impairment living here in Santa Barbara. In response, the Santa Barbara Vision Care Program (SBVCP) was formed as an ongoing program with the goal of saving eyesight through early detection among underserved populations in Santa Barbara County.

Some of our recent awards include:

- The Leadership in Action Award from the Santa Barbara Nonprofit Support Center in 2008.
- A Certificate of Special Congressional Recognition from Congresswoman Louis Capps in 2010.
- The South Coast Business Technologies Award for Excellence in Service in 2010.

Current Activities

The SBVCP is a one-of-a-kind program that provides free comprehensive eye exams, eyeglass distribution, community education and eye surgery. The populations that the SBVCP serves are among the most financially disadvantaged in Santa Barbara County. With the recent economic downturn, SBVCP has seen a growing need for its services as individuals lose their health insurance. The target patient population is primarily uninsured children and adults whose family incomes are below the poverty level. SBVCP offers the following services free of charge to low-income individuals without insurance: vision and diabetic retinopathy examinations; prescriptions and certificates for eyeglasses; medications for acute eye infections and facilitation of sight-restoring eye surgeries.

Collaboration with other Organizations

In July 2011 the SBVCP partnered with the Santa Barbara County Public Health Department and the Santa Barbara Neighborhood Clinics in order to increase our capacity to examine low-income patients on a weekly basis and also to meet the increasing need for diabetic retinopathy diagnosis and treatment. Diabetic Retinopathy (DR) is a complication of Diabetes Mellitus that causes damage to the retina of the eyeball and is potentially blinding. The damage caused by the disease is irreversible but can be prevented with early diagnosis and laser treatment. The placement of a retinal camera with the County will increase our capacity to serve these patients.

In January of 2012, SEE International partnered with the Shepherd Eye Clinic, which has locations in Santa Maria and Lompoc. Both locations have agreed to see eight North County patients per month, providing them with free eye exams and glasses at cost, which is \$15 for regular glasses and \$25 for bifocals. These patients also have the option of traveling to Santa Barbara and picking up a free eyeglass voucher.

In addition to Santa Barbara County, Santa Barbara Neighborhood Clinics, and the Shepherd Eye Center, the SBVCP works closely with more than 100 local organizations, including social service

agencies, schools and churches. In addition, the SBVCP collaborates with members of the local medical community and businesses like the Santa Barbara Eyeglass Factory, who donate countless pairs of glasses every year to those who cannot afford to buy them.

Program Description

People who cannot afford vision care are put at greater risk of blindness and visual impairment. Blindness is a key barrier to promoting health, the centerpiece of development, worldwide. People who cannot afford vision care are at greater risk of becoming blind or visually impaired. Therefore, tackling visual impairment among people is central to creating new opportunities for them.

There is a critical need for both preventive and corrective vision care services for Santa Barbara’s underserved populations. The populations that SBVCP serves are among the most financially disadvantaged in the county. With the recent economic downturn, SBVCP, the only program in Santa Barbara performing corrective eye surgeries at no charge to the patient, has seen a growing need for its services as individuals lose their health insurance. In 2011 SBVCP served approximately 1,324 residents of Santa Barbara County, performing sight-restoring surgeries on twenty underprivileged people. In addition, the SBVCP conducted 628 comprehensive eye exams, connected 224 patients to the Santa Barbara County Public Health Clinic, provided 55 vouchers for free eyeglasses out of our headquarters, supplied 203 school-age children with glasses at an annual event called Kids’ Day, and conducted 214 diabetic retinopathy exams. Our new program aimed at reaching patients suffering from diabetic retinopathy has expanded our work in Santa Barbara County, leading to a partnership with the Santa Barbara County Public Health Department and Santa Barbara Neighborhood Clinics, due to the large demand and pressing need for this service. This partnership gives the SBVCP the capacity to serve more patients in need, so SEE International has begun patient outreach to outlying areas of Santa Barbara County.

A visually impaired person and his or her family face serious social challenges. Directly and indirectly, visual impairment interferes with many daily activities. In the case of adults, the possibilities for gainful employment are severely limited. This is often coupled with a loss of social status and self esteem. For children, proper eyesight is essential for learning and succeeding in school. Additionally, family members and friends are often forced to leave their livelihood to provide care for the blind. What may begin as a simple pair of glasses or a surgical procedure to restore the sight of one individual can ultimately become a change that impacts the lives of many people in this individual’s life.

Our target patient population is primarily uninsured children and adults whose family incomes are below the poverty level. Although Santa Barbara is an affluent community, the populations we serve are among the neediest and poorest in the county. The following is our most recent data on our constituencies’ demographics:

Ethnicity	Age	Gender	Income
88% Hispanic	13% 6-18	59% female	89% of patients have an annual family income of less than \$20,000
10% Caucasian	17% 19-30	41% male	
2% Other	40% 31-50		
	30% 51+		

Children: Children under the age of 17 compose 24.9% of Santa Barbara County; 22.5% of these children—some 22,000 individuals—live in poverty (data taken from 2000 Census). SBVCP screens these

children for visual disorders and provides appropriate follow-up as needed, ranging from glasses to surgery.

Hispanics: According to the 2003 California Health Interview Survey, 31,000 Hispanics in Santa Barbara County are uninsured. It is estimated that 25% to 30% of Hispanics age 50 and over have diabetes, a condition which renders them 25 times more likely to become blind. SBVCP provides early detection and treatment to prevent such severe vision loss.

Goals and Outcomes

Our mission is to provide vision monitoring and care services to all Santa Barbara County residents who cannot afford to visit an eye doctor. To realize this mission, we have decided on the following goals for SBVCP in 2012:

- SBVCP will continue providing its services and maintain or increase patient numbers by conducting bi-weekly individual vision screenings as well as holding larger clinics when appointment backlog occurs.
- SBVCP will provide eye examinations and services for more than 1,000 patients annually as well as supply at least 500 eyeglasses to patients in need.
- We will purchase a retinal camera for use by the Santa Barbara County Public Health Department to examine low-income residents for diabetic retinopathy and provide them with an opportunity for laser treatment. Funding will be acquired through foundations, corporations and individuals.
- Throughout the grant cycle, partnerships with optical companies, medical groups and hospitals, who donate eyeglasses, medical supplies, equipment and facilities for our volunteer surgeons to perform surgery, will be further developed.

Evaluating Effectiveness

The effectiveness of the SBVCP is measured in number of patients that receive free services. After a patient completes the required registration forms and an eye examination is performed, the patient's data is collected and tracked through the program database at SEE International headquarters for analysis. The Board of Directors, Executive Staff and Programs Department evaluate the effectiveness and impact of SBVCP on a bi-annual basis.

Key Staff

Cole Bailey is the SBVCP Program Coordinator. His responsibilities include managing the patient list, scheduling appointments, tracking patient information, providing patients with registration forms and collecting other paperwork. He also works in the clinic as an assistant to the ophthalmologist, conducting comprehensive eye exams. Mr. Bailey is also responsible for organizing events such as Cataract Day, where free surgeries are performed, and Kids' Day, where children are examined and provided with free eyeglasses.

Dr. George B. Primbs, a SEE International Board member and volunteer ophthalmologic surgeon, heads SBCVP. He conducts comprehensive eye examinations weekly and also demonstrates his dedication to combating diabetes-related blindness by identifying and treating the condition. His close relationship with the Santa Barbara Eyeglass Factory has enabled SBVCP to provide eyeglasses at no cost to the patient or to SEE International.

Dr. Jacobson is an employee of Santa Barbara County Public Health Department. Due to SBVCP's recent partnership with the County, we schedule four hours of Dr. Jacobson's time weekly, so he

examines approximately eight patients per week. Once funding has been acquired to provide the County with a retinal camera, Dr. Jacobson will be conducting diabetic retinopathy examinations and reading retinal scans as well.

Volunteer ophthalmologists, optometrists, and surgical teams conduct vision screenings and treat specialized referrals at the SBVCP clinic. With our volunteer ophthalmologists' generous donation of time and professional services, we are able to keep programmatic costs low, providing vision screenings and sight-restoring surgeries at no cost to our patients and at minimal cost to SEE International. Our success in 2011 was made possible by the following ophthalmologists and optometrists: Dr. Jacobson, Dr. Katsev, Dr. Silverberg, Dr. Paveloff, Dr. Primbs, Dr. Meyers, Dr. Avery and Dr. Coulter.

Funding Contingency Plan

Although some professionals dedicated to SBVCP donate their skills and equipment, SEE International is still responsible for surgical facility fees. We appreciate and recognize community support from both members of the greater Santa Barbara community and local organizations. In 2011, the program received funds from the Karl Kirchgessner Foundation, the Saint Francis Foundation, the Henry W. Bull Foundation, the Errett Fisher Foundation, the Wood-Claeyssens Foundation, the Wells Fargo Foundation, the Towbes Foundation, Venoco, Inc. and the Allergan Foundation. These foundations, along with some recently identified funding sources, will be approached for support in 2012. If targets are not achieved, we will be forced to scale back the number of free surgeries offered this year and reduce the number of SBVCP patients examined.

Applicant name: Surgical Eye Expeditions (SEE) International

Board of Directors/Governing Body

Name	City	Affiliation/Profession	Board Position	Yrs. of Service
Harry S. Brown, MD, FACS	Santa Barbara, CA	Founder; Retired Medical Director, Cottage Hospital Eye Center, Santa Barbara, CA	Board Member	38
Dante Pieramici, MD	Santa Barbara, CA	Ophthalmologist, California Retinal Consultants	Medical Director, Assistant	3
Caryl O. Crahan	Santa Barbara, CA	Chairman and Managing Trustee, The Julia Stearns Dockweiler Foundation, Los Angeles, CA	Director	3
John I. Crowder, MD	Santa Barbara, CA	Retired Ophthalmologist, Sansum Medical Clinic, Santa Barbara, CA	Medical Director	38
Scott W. Groff	Santa Barbara, CA	President, Repeated Signal Solutions, Inc., Goleta, CA	Chairman of the Board	3
Howard Hudson, CPA	Santa Barbara, CA	CPA; President, Howard Hudson and Company	Treasurer/Secretary	9
Lt. Col. Brian Kelly	Camarillo, CA	USAF	Director	9
Michael J. Paveloff, MD	Santa Barbara, CA	Ophthalmologist; Owner, Paveloff Vision Center, Santa Barbara, CA	Medical Director, Assistant	7
George B. Primbs, MD	Santa Barbara, CA	Researcher, Neuroscience Institute, University of California, Santa Barbara, CA; Clinical Professor, Ophthalmology, University of California, Los Angeles, CA	Board Member	38
Barbara Gaughen-Muller	Goleta, CA	Public Relations Consultant	Director	1
Sara Woodward	Fort Worth, TX	Vice President of Corporate Giving	Director	1
Patrick T. Welch	Alisa Viejo, CA	Vice President of U.S. Retina, Allergan Inc., North American Region	Director	6 months

How often does the Board / Governing Body meet? Four times annually

Applicant name: Surgical Eye Expeditions (SEE) International

Program or Capital Budget

Note: This form is not required for general support grant requests.

Organization Name: Surgical Eye Expeditions (SEE) International, Inc.
Program Name/Capital Request: Santa Barbara Vision Care Program (SBVCP)
Budget dates for grant period: 01/01/2012- 12/31/2012
NOTE: Typically, total program income equals pending income + secured income.

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

Source	Total Program (\$)	Pending (\$)	Secured (\$)	Notes
Clubs & Associations	\$0.00	\$0.00	\$0.00	
Corporations	\$9,490.00	\$9,490.00	\$0.00	SBVCP operates on a calendar yr, 2012 funding will accrue throughout yr
Individuals	\$43,280.00	\$41,399.00	\$1881.00	SBVCP=13% of operational budget, receives 13% of unrestricted individual donations
Foundations	\$100,000.00	\$85,000.00	\$15,000.00	Award letters have been received from Towbes, Venoco, and Union Pacific. Checks are to follow.
TOTAL INCOME	\$152,770.00	\$135,889	\$16,881	The remainder of funds will be financed through an endowment program.

List the In-Kind (non-cash) contributions: *Medical equipment, supplies and services. Current amount unknown until inventory is completed for the 2011 audit (many of our in-kind suppliers have not sent invoices and packing slips yet). In 2010 the audited figure for in-kind donations to the SBVCP was \$74,482.*

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, capital items, etc.

Item	Total Program (\$)	This Request (\$)	Notes
Personnel Expenses	\$101,170.00	\$9,000	Salary for part-time SBVCP coordinator, consulting ophthalmologist/optometrist and other administrative support
Facility	\$20,000.00	\$0	Screening location and office
Program Expenses	\$29,600.00	\$1,000	Facility and surgical and anesthesia fees
Development Expenses	\$2,000.00	\$0	Production of bilingual brochure and educational materials
TOTAL EXPENSES	\$152,770.00	\$10,000.00	

Applicant name: Surgical Eye Expeditions (SEE) International

Organization Financial Summary

(Information from 2011 is unaudited, can submit 2010 audited numbers upon request)

Note: Check with each funder to see if this form is required.

Organization Name: Surgical Eye Expeditions (SEE) International, Inc.

Fiscal Year Dates 01/01/2011- 12/31/2011

INCOME

Possible categories: Government grants, foundation grants, individuals, business support, events, fees for service, etc.

Source	Prior Year's Actual (\$ [2011])	Projected Annual Budget (\$)	YTD Actual (\$) [1/2012-2/2012] (date)
Clubs and Associations	\$11,784	\$30,000	\$539
Corporations	\$21,101	\$25,000	\$100
Individuals	\$192,336	\$347,377	\$15,096
Foundations	\$235,200	\$380,000	\$6,536
Memberships/Affiliates	\$15,080	\$30,000	\$1,936
Workplace Campaign/CFC	\$39,773	\$40,000	\$3,347
Planned Gifts	\$5,910	\$11,813	\$0
Special Events	\$0	\$14,000	\$0
TOTAL INCOME	\$521,184.00	\$878,190.00	\$27,554

List the In-Kind (non-cash) contributions: *Medical equipment, supplies and services. Current amount unknown until inventory is completed for the 2011 audit (many of our in-kind suppliers have not sent invoices and packing slips yet). In 2010 the audited figure for in-kind donations to SEE International was \$35,578,827.*

EXPENSES

Possible categories: Salaries, professional fees, rent and utilities, travel, publicity/outreach, events, etc.

Item	Prior Year's Actual (\$ [2011])	Annual Budget (\$)	YTD Actual (\$) [1/2012-2/2012] (date)
Personnel	\$480,907.00	\$582,112.00	\$56,257.00
Facility	\$85,977.00	\$86,957.00	\$13,033.00
Administration	\$57,421.00	\$66,872.00	\$4,559.00
Programs and Expeditions	\$78,624.00	\$97,413.00	\$12,202.00
Santa Barbara Vision Care	\$21,058.00	\$64,120.00	\$1,200.00
Development	\$92,603.00	\$328,242.00	\$12,073.00
TOTAL EXPENSE	\$816,590.00	\$1,225,716.00	\$99,325.00
NET PROFIT OR LOSS	(\$295,406)	(\$347,526)	(\$71,770.00)

Total Capital Expenses	<i>Unknown, please see explanatory notes.</i>	<i>Generally in-kind donations.</i>	<i>Generally in-kind donations. (\$0)</i>
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i.e., computers, vehicles, building improvements, etc.

Explanatory notes: 2011 figures have yet to be audited. Numbers from 2010 audit are available upon request.

Organization Balance Sheet Summary

Note: Check with each funder to see if this form is required.

ASSETS	MOST CURRENT (\$) [2/29/2012]	PRIOR YEAR CLOSE (\$) [12/31/2011] (unaudited)
Current Assets		
Cash and Equivalents	\$167,569.00	\$248,622.00
Accounts Receivable	\$775.00	\$1,478.00
Prepaid Expenses	\$12,324.00	\$12,324.00
Inventory	\$2,606,466.00	\$2,606,465.00
Grants/Pledges Receivable	\$3,367.00	\$3,367.00
Other	\$7,326.00	\$25,023.00
Fixed Assets (Net)		
Property		
Buildings		
Equipment	\$128,969.00	\$128,969.00
Investments		
Endowments	\$1,123,330.00	\$1,070,538.00
Other	\$00.00	\$00.00
TOTAL ASSETS	\$4,050,126.00	\$4,096,786.00
LIABILITIES		
Current Liabilities		
Accounts Payable	\$540.00	\$16,917.00
Accrued Expenses	\$9,006.00	\$21,480.00
Long Term Debt (Current Portion)		
Short Term Debt		
Other	\$1,130.00	
Long Term Debt (over a year)		
Loan		
Other		\$0.00
TOTAL LIABILITIES	\$10,675.00	\$38,397.00
Net Assets		
Unrestricted	\$3,932,176.00	\$3,951,114.00
Temporarily Restricted	\$49,483.00	\$49,483.00
Permanently Restricted	\$57,792.00	\$57,792.00
TOTAL LIABILITIES AND NET ASSETS	\$4,050,126.00	\$4,096,786.00