

March 25, 2012

Debbie,

Here are the various budgets as discussed. I think they are an accurate reflection of what we agreed to provide and I would like to add that Cottage will not be looking to SFF to:

1. Cover the 2011 negative variance of \$133,711 or any of the overhead costs of \$128,320. The combined costs of \$262,031 will be born by SBCH as our contribution to the Parish Nursing Program.
2. You will note there is a projected negative budget variance of \$129,965 for the SFF fiscal year through June 30, 2012 plus an overhead cost of \$131,528 for a grand total projected negative budget performance of \$261,493 which, again, SBCH will cover and not look to SFF to for payment. Please keep in mind this includes the operating deficits for the last six months of 2011 as well.
3. If you look at the budget impact from January 1, 2011 through June 30, 2012 there is an operating deficit of \$263,676 plus overhead costs for the same time period of \$259,848 for a combined contribution on SBCH's part in the amount of \$523,524 for the 18 month time period that, again, SBCH will not look to SFF to cover.

All of that being said, we are not prepared to continue to cover operating losses beginning July 1, 2012 and as such, the attached budget outlines a projected deficit of \$127,699, based upon a \$550,000 grant, that we will be looking to SFF to either cover or reduce services in order to come into compliance with their grant allocation. Cottage is prepared to contribute \$138,102 for overhead costs and will not increase or initiate any new services throughout the course of the new fiscal year without a letter of authorization from SFF with a commitment to increased funding. This is all consistent with the MOU and I trust SFF will see this as Cottage contributing to the overall good of the community, in fulfillment of SFF's mission.

Herb and I will be present at Tuesday's meeting and as always, I look forward to your thoughts.....Steve

PARISH NURSING BUDGET - CALENDAR YEAR 2011

Parish Nursing Program Grant: \$550,000

Period: Quarterly January 2011 through December 2011

	1st Qtr Actual Jan- Mar	2nd Qtr Actual Apr - Jun	3rd Qtr Actual Jul- Sept	4th Qtr Actual Oct- Dec	2011 YTD Actual	2011 Budget	Var	% Var
SFF Grant (Revenue)	\$141,999	\$141,999	\$137,499	\$137,499	\$558,996	\$550,000	\$8,996	1.6%
Salaries (Total productive)	\$126,610	\$111,513	\$119,739	\$111,515	\$469,377	\$514,443	(\$45,066)	-8.8%
Benefits	\$54,086	\$55,515	\$53,301	\$50,424	\$213,326	\$120,126	\$93,200	77.6%
FICA	\$10,640	\$10,966	\$9,723	\$8,110	\$39,439	\$43,069	(\$3,630)	-8.4%
Total non-productive	\$15,777	\$16,880	\$15,909	\$14,645	\$63,211	\$53,369	\$9,842	18.4%
Total Other Benefits *	\$27,669	\$27,669	\$27,669	\$27,669	\$110,676	\$23,688	\$86,988	367.2%
Supplies/Services	\$2,720	\$2,584	\$2,799	\$1,901	\$10,004	\$10,945	(\$941)	-8.6%
Total Operating Expenses	\$183,416	\$169,612	\$175,839	\$163,840	\$692,707	\$645,514	\$47,193	7.3%
Gross Margin	(\$41,417)	(\$27,613)	(\$38,340)	(\$26,341)	(\$133,711)	(\$95,514)	(\$38,197)	40.0%
Overhead	\$32,080	\$32,080	\$32,080	\$32,080	\$128,320	\$128,320	\$0	0.0%
Total Expenses	\$215,496	\$201,692	\$207,919	\$195,920	\$821,027	\$773,834	\$47,193	6.1%
Shortfall in Funding	(\$73,497)	(\$59,693)	(\$70,420)	(\$58,421)	(\$262,031)			-46.9%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.

PARISH NURSING BUDGET - CALENDAR YEAR 2011

Parish Nursing Program Grant: \$550,000

Period: Monthly January 2011 through December 2011

	January	February	March	April	May	June
SFF Grant (Revenue)	\$47,333	\$47,333	\$47,333	\$47,333	\$47,333	\$47,333
Salaries (Total productive)	\$45,250	\$37,649	\$43,711	\$35,371	\$43,125	\$33,017
Benefits	\$18,244	\$17,406	\$18,436	\$18,385	\$19,141	\$17,989
FICA	\$3,622	\$3,748	\$3,270	\$3,311	\$4,304	\$3,351
Total non-productive	\$5,399	\$4,435	\$5,943	\$5,851	\$5,614	\$5,415
Total Other Benefits *	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223
Supplies/Services	\$850	\$870	\$1,000	\$998	\$940	\$646
Total Operating Expenses	\$64,344	\$55,925	\$63,147	\$54,754	\$63,206	\$51,652
Gross Margin	(\$17,011)	(\$8,592)	(\$15,814)	(\$7,421)	(\$15,873)	(\$4,319)
Overhead	\$10,694	\$10,693	\$10,693	\$10,693	\$10,694	\$10,693
Total Expenses	\$75,038	\$66,618	\$73,840	\$65,447	\$73,900	\$62,345
Shortfall in Funding	(\$27,705)	(\$19,285)	(\$26,507)	(\$18,114)	(\$26,567)	(\$15,012)

	July	August	September	October	November	December	2011 YTD Actual	2011 Budget	Var	% Var
SFF Grant (Revenue)	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$558,996	\$550,000	\$8,996	1.6%
Salaries (Total productive)	\$41,109	\$36,031	\$42,599	\$42,561	\$34,435	\$34,519	\$469,377	\$514,443	(\$45,066)	-8.8%
Benefits	\$17,876	\$17,683	\$17,742	\$17,078	\$16,935	\$16,411	\$213,326	\$120,126	\$93,200	77.6%
FICA	\$3,352	\$3,457	\$2,914	\$3,116	\$2,854	\$2,140	\$39,439	\$43,069	(\$3,630)	-8.4%
Total non-productive	\$5,301	\$5,003	\$5,605	\$4,739	\$4,858	\$5,048	\$63,211	\$53,369	\$9,842	18.4%
Total Other Benefits *	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223	\$110,676	\$23,688	\$86,988	367.2%
Supplies/Services	\$982	\$1,077	\$740	\$494	\$860	\$547	\$10,004	\$10,945	(\$941)	-8.6%
Total Operating Expenses	\$59,967	\$54,791	\$61,081	\$60,133	\$52,230	\$51,477	\$692,707	\$645,514	\$47,193	7.3%
Gross Margin	(\$14,134)	(\$8,958)	(\$15,248)	(\$14,300)	(\$6,397)	(\$5,644)	(\$133,711)	(\$95,514)	(\$38,197)	40.0%
Overhead	\$10,693	\$10,693	\$10,693	\$10,694	\$10,693	\$10,694	\$128,320	\$128,320	\$0	0.0%
Total Expenses	\$70,660	\$65,484	\$71,774	\$70,827	\$62,923	\$62,171	\$821,027	\$773,834	\$47,193	6.1%
Shortfall in Funding	(\$24,827)	(\$19,651)	(\$25,941)	(\$24,994)	(\$17,090)	(\$16,338)	(\$262,031)			-46.9%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.

PARISH NURSING BUDGET - SFF FISCAL BUDGET YEAR 2012

Parish Nursing Program Grant: \$550,000

Period: Quarterly July, 2011 through June, 2012

	Jul-Sept 2011 Actual	Oct-Dec 2011 Actual	Jan-Mar 2012 Budget	Apr-Jun 2012 Budget	2012 Fiscal Year Actual Est	2012 Fiscal Year Budget	Var	% Var
SFF Grant (Revenue)	\$137,499	\$137,499	\$137,499	\$137,499	\$549,996	\$549,996	\$0	0.0%
Salaries (Total productive)	\$119,739	\$111,515	\$117,326	\$113,151	\$461,731	\$485,635	(\$23,904)	-4.9%
Benefits	\$53,301	\$50,424	\$53,821	\$50,946	\$208,492	\$101,584	\$106,908	105.2%
FICA	\$9,723	\$8,110	\$9,897	\$9,976	\$37,706	\$39,985	(\$2,279)	-5.7%
Total non-productive	\$15,909	\$14,645	\$14,869	\$11,915	\$57,338	\$49,755	\$7,583	15.2%
Total Other Benefits *	\$27,669	\$27,669	\$29,055	\$29,055	\$113,448	\$11,844	\$101,604	857.9%
Supplies/Services	\$2,769	\$1,901	\$2,448	\$2,620	\$9,738	\$10,730	(\$992)	-9.2%
Total Operating Expenses	\$175,809	\$163,840	\$173,595	\$166,717	\$679,961	\$597,949	\$82,012	13.7%
Gross Margin	(\$38,310)	(\$26,341)	(\$36,096)	(\$29,218)	(\$129,965)	(\$47,953)	(\$82,012)	171.0%
Overhead	\$32,079	\$32,081	\$33,684	\$33,684	\$131,528	\$131,528	\$0	0.0%
Total Expenses	\$207,888	\$195,921	\$207,279	\$200,401	\$811,489	\$729,477	\$82,012	11.2%
Shortfall in Funding	(\$70,389)	(\$58,422)	(\$69,780)	(\$62,902)	(\$261,493)			-47.5%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.

PARISH NURSING BUDGET - FISCAL YEAR 2012

Parish Nursing Program Grant: \$550,000

Period: Monthly July 2011 through June, 2012

	July 2011 Actual	August 2011 Actual	September 2011 Actual	October 2011 Actual	November 2011 Actual	December 2011 Actual
SFF Grant (Revenue)	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833
Salaries (Total productive)	\$41,109	\$36,031	\$42,599	\$42,561	\$34,435	\$34,519
Benefits	\$17,876	\$17,683	\$17,742	\$17,078	\$16,935	\$16,411
FICA	\$3,352	\$3,457	\$2,914	\$3,116	\$2,854	\$2,140
Total non-productive	\$5,301	\$5,003	\$5,605	\$4,739	\$4,858	\$5,048
Total Other Benefits *	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223	\$9,223
Supplies/Services	\$952	\$1,077	\$740	\$494	\$860	\$547
Total Operating Expenses	\$59,937	\$54,791	\$61,081	\$60,133	\$52,230	\$51,477
Gross Margin	(\$14,104)	(\$8,958)	(\$15,248)	(\$14,300)	(\$6,397)	(\$5,644)
Overhead	\$10,693	\$10,693	\$10,693	\$10,694	\$10,693	\$10,694
Total Expenses	\$70,630	\$65,484	\$71,774	\$70,827	\$62,923	\$62,171
Shortfall in Funding	(\$24,797)	(\$19,651)	(\$25,941)	(\$24,994)	(\$17,090)	(\$16,338)

	January 2012 Actual	February 2012 Actual	March 2012 Budget	April 2012 Budget	May 2012 Budget	June 2012 Budget	2012 Fiscal Year Actual Est	2012 Fiscal Year Budget	Var	% Var
SFF Grant (Revenue)	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$549,996	\$549,996	\$0	0.0%
Salaries (Total productive)	\$34,700	\$44,109	\$38,517	\$37,317	\$38,517	\$37,317	\$461,731	\$485,635	(\$23,904)	-4.9%
Benefits	\$18,648	\$18,285	\$16,888	\$16,655	\$17,636	\$16,655	\$208,492	\$101,584	\$106,908	105.2%
FICA	\$3,277	\$3,476	\$3,144	\$3,042	\$3,892	\$3,042	\$37,706	\$39,985	(\$2,279)	-5.7%
Total non-productive	\$5,686	\$5,124	\$4,059	\$3,928	\$4,059	\$3,928	\$57,338	\$49,755	\$7,583	15.2%
Total Other Benefits *	\$9,685	\$9,685	\$9,685	\$9,685	\$9,685	\$9,685	\$113,448	\$11,844	\$101,604	857.9%
Supplies/Services	\$1,110	\$446	\$892	\$864	\$892	\$864	\$9,738	\$10,730	(\$992)	-9.2%
Total Operating Expenses	\$54,458	\$62,840	\$56,297	\$54,836	\$57,045	\$54,836	\$679,961	\$597,949	\$82,012	13.7%
Gross Margin	(\$8,625)	(\$17,007)	(\$10,464)	(\$9,003)	(\$11,212)	(\$9,003)	(\$129,965)	(\$47,953)	(\$82,012)	171.0%
Overhead	\$11,228	\$11,228	\$11,228	\$11,228	\$11,228	\$11,228	\$131,528	\$131,528	(\$0)	0.0%
Total Expenses	\$65,686	\$74,068	\$67,525	\$66,064	\$68,273	\$66,064	\$811,489	\$729,477	\$82,012	11.2%
Shortfall in Funding	(\$19,853)	(\$28,235)	(\$21,692)	(\$20,231)	(\$22,440)	(\$20,231)	(\$261,493)			-47.5%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.

PARISH NURSING BUDGET - SFF FISCAL YEAR 2013

Parish Nursing Program Grant: \$550,000

Period: Quarterly July, 2012 through June, 2013

	Jul-Sept 2012 Budget	Oct-Dec 2012 Budget	Jan-Mar 2013 Est	Apr-Jun 2013 Est	2013 Fiscal Year Budget Est	
SFF Grant (Revenue)	\$137,499	\$137,499	\$137,499	\$137,499	\$549,996	
Salaries (Total productive)	\$114,351	\$114,351	\$116,600	\$117,893	\$463,195	
Benefits	\$49,936	\$49,461	\$52,049	\$52,287	\$203,733	
FICA	\$9,330	\$8,855	\$9,758	\$9,865	\$37,808	
Total non-productive	\$11,551	\$11,551	\$11,784	\$11,915	\$46,801	
Total Other Benefits *	\$29,055	\$29,055	\$30,507	\$30,507	\$119,124	
Supplies/Services	\$2,648	\$2,648	\$2,720	\$2,751	\$10,767	
Total Operating Expenses	\$166,935	\$166,460	\$171,369	\$172,931	\$677,695	
Gross Margin	(\$29,436)	(\$28,961)	(\$33,870)	(\$35,432)	(\$127,699)	
Overhead	\$33,684	\$33,684	\$35,367	\$35,367	\$138,102	
Total Expenses	\$200,619	\$200,144	\$206,736	\$208,298	\$815,797	
Shortfall in Funding					(\$265,797)	-48.3%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.

PARISH NURSING BUDGET - FISCAL YEAR 2013

Parish Nursing Program Grant: \$550,000

Period: Monthly July 2012 through June, 2013

	July 2012 Budget	August 2012 Budget	September 2012 Budget	October 2012 Budget	November 2012 Budget	December 2012 Budget
SFF Grant (Revenue)	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833
Salaries (Total productive)	\$38,517	\$38,517	\$37,317	\$38,517	\$37,317	\$38,517
Benefits	\$16,721	\$16,721	\$16,494	\$16,721	\$16,494	\$16,246
FICA	\$3,144	\$3,144	\$3,042	\$3,144	\$3,042	\$2,669
Total non-productive	\$3,892	\$3,892	\$3,767	\$3,892	\$3,767	\$3,892
Total Other Benefits *	\$9,685	\$9,685	\$9,685	\$9,685	\$9,685	\$9,685
Supplies/Services	\$892	\$892	\$864	\$892	\$864	\$892
Total Operating Expenses	\$56,130	\$56,130	\$54,675	\$56,130	\$54,675	\$55,655
Gross Margin	(\$10,297)	(\$10,297)	(\$8,842)	(\$10,297)	(\$8,842)	(\$9,822)
Overhead	\$11,228	\$11,228	\$11,228	\$11,228	\$11,228	\$11,228
Total Expenses	\$67,358	\$67,358	\$65,903	\$67,358	\$65,903	\$66,883
Shortfall in Funding						

	January 2013 Est	February 2013 Est	March 2013 Est	April 2013 Est	May 2013 Est	June 2013 Est	2013 Fiscal Year Budget	
SFF Grant (Revenue)	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$45,833	\$549,996	
Salaries (Total productive)	\$40,162	\$36,276	\$40,162	\$38,867	\$40,162	\$38,864	\$463,195	
Benefits	\$17,589	\$16,871	\$17,589	\$17,349	\$17,589	\$17,349	\$203,733	
FICA	\$3,361	\$3,036	\$3,361	\$3,252	\$3,361	\$3,252	\$37,808	
Total non-productive	\$4,059	\$3,666	\$4,059	\$3,928	\$4,059	\$3,928	\$46,801	
Total Other Benefits *	\$10,169	\$10,169	\$10,169	\$10,169	\$10,169	\$10,169	\$119,124	
Supplies/Services	\$937	\$846	\$937	\$907	\$937	\$907	\$10,767	
Total Operating Expenses	\$58,688	\$53,993	\$58,688	\$57,123	\$58,688	\$57,120	\$677,695	
Gross Margin	(\$12,855)	(\$8,160)	(\$12,855)	(\$11,290)	(\$12,855)	(\$11,287)	(\$127,699)	
Overhead	\$11,789	\$11,789	\$11,789	\$11,789	\$11,789	\$11,789	\$138,102	
Total Expenses	\$70,477	\$65,782	\$70,477	\$68,912	\$70,477	\$68,909	\$815,797	
Shortfall in Funding							(\$265,797)	-48.3%

* Total Other Benefits include: health insurance, disability, retirement plans, worker's compensation, tuition reimbursement, bonuses.